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Message Text

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ACTION EB-08

INFO OCT-01 EA-10 SS-15 NSC-05 ISO-00 /039 W
----------078888 181025Z /12
R 180701Z AUG 77
FM AMEMBASSY RANGOON
TO SECSTATE WASHDC 4024

C O N F I D E N T I A L RANGOON 2490

E.O. 11652: GDS
TAGS: ETRD, ETEL, BENC, BTIO, BM
SUBJ: MAJOR PROJECT: SATELLITE EARTH STATION

REF: (A) RANGOON 2469, (B) RANGOON 1965

1. LOCAL TECHNICAL REPRESENTATIVE FOR NEC CLAIMS THAT FROM AMONG SIX OFFERS RECEIVED THE POST AND TELECOMMUNICATIONS CORPORATION HAS SELECTED THREE FIRMS TO INVITE BACK FOR FURTHER NEGOTATION ON THE PORPOSED SATELLITE EARTH STATION PROJECT. THE FIRMS ARE:
CABLE AND WIRELESS, HONG KONG
NEC, JAPAN
ITT, U.S.
THE REPRESENTATIVE FURTHER STATED THAT HE HAD BEEN TOLD NEC SUBMITTED THE LOWEST BID IN TERMS OF PRICE AND THAT THE FINAL DECISION WOULD MOST LIKELY HAVE TO BE MADE BETWEEN NEC AND ITT WITH NEC PRESENTLY HAVING THE INSIDE TRACK.

2. CERTAINLY THE JAPANESE FIRMS' CHANCES MUST HAVE BEEN GIVEN A BOOST BY THE RECENT VISIT OF JAPANESE PRIME MINISTER FUKUDA. IN PRIVATE TALKS THE GOJ DIRECTOR GENERAL OF ECONOMIC COOPERATION SPEAKING ON FUKUDA'S INSTRUCTIONS TOLD GUB PRIME MINISTER MAUNG MAUNG KHA THAT JAPAN WAS VERY INTERESTED IN BURMA'S SATELLITE EARTH STATION PROJECT (REF A). THE GUB HAS NOT SOUGHT EXTERNAL FINANCING OF ANY TYPE FOR THIS PROJECT. HOWEVER, IT HAS BEEN NEGOTI-
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ATING WITH THE WORLD BANK FOR FINANCING OF A LARGER STANDARD A STATION TO BE BUILT IN THE EARLY 1980'S. THE POSSIBILITY OF A GOJ GRANT OR SOFT LOAN TO FINANCE THE PRESENT PROJECT OR AS AN ALTERNATIVE TO IBRD FINANCING OF THE CONTEMPLATED STANDARD A STATION MAY BE ENOUGH TO TIP THE BALANCE IN FAVOR OF NEC. AT LEAST THE JAPANESE HAVE EXPRESSED INTEREST IN THE PROJECT AT THE VERY HIGHEST

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LEVEL, AND THIS BY ITSELF SHOULD SERVE TO ENHANCE NEC'S CHANCES.

3. NEVERTHELESS, SERIOUS NEGOTIATIONS WITH THE FIRMS STILL LIE AHEAD, AND IT IS POSSIBLE THAT THE CONTRACT MAY YET BE AWARDED TO A NON-JAPANESE FIRM.
BARTLEY

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NNN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SATELLITES, SPACE STATIONS, PROPOSALS (BID)
Control Number: n/a
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Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
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Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Handling Restrictions: n/a
Reference: 77 RANGOON 2469, 77 RANGOON 1965
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 12-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1561021
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: SATELLITE EARTH STATION
TAGS: ETRD, ETEL, BENC, BTIO, BM
To: STATE
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/0e048b58-c288-dd11-92da-001cc4696bcc
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